



What is your experience in the installing similar systems:

Please describe the markets, both geographically and by business sectors, in which you want to distribute Kameleon™:

Please describe the types of marketing efforts you plan to use to promote Kameleon™:

Please describe the way your organization plans to install and support the Kameleon™ products. How much support personal will you assign to the product:

Please describe what feature of Kameleon™ you would use the most to sell the system:



Please describe what 3 features of Kameleon™ you like best:

Please let us know what other features you would like to see incorporated into Kameleon™?

Please estimate the potential sales of Kameleon™ products that you think to make in the first year of the agreement:

Please list other software products to which you are authorized distributors:

Please list hardware product lines to which you are authorized distributors:

Please list any certifications your company has:



Please list some of your major client accounts:

Please list 3 business references

Reference 1
Name:
Address:
Telephone:
Fax:
Contact:
Account number:
Reference 2
Name:
Address:
Telephone:
Fax:
Contact:
Account number:
Reference 3
Name:
Address:
Telephone:
Fax:
Contact:
Account number:

We authorize Kameleon Systems International (606808 CANADA INC.) to verify the information that we have given in this document, and we attest that this information is true, and we understand that it will be kept confidential.

Date: _____

Signature: _____

Name: _____

Title: _____